

# Newsletter

December 2007

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## **Research Success at NSCCH**

### *First order placed for NSCCH-invented 'IV Hanger'!*

Until now, the convenience and safety of semi-automatic IV-pole and bed coupling and transfer has been an unmet need for NSCCH hospital and OH&S staff. Thanks to an NSCCH invention called the 'IV Hanger' that's about to change. The very first order for the IV Hanger has been placed for pilot-use in RNSH Theatres. The device is currently under manufacture by a contractor and the NSCCH Office of Commercialisation is actively contacting multi-national companies seeking a partner to license or purchase the patented IV Hanger for local and international manufacture, distribution and sale.

The IV Hanger provides automatic attachment and release of IV poles to hospital beds in-transit. It is a portable device that increases the efficiency and economics of transferring IV medications and poles coupled to hospital beds, and is easy-to-manufacture and easy-to-use. There is a reduced risk to staff and patients through reduced transfer of medications and minimal manual handling.

The IV Hanger is the obvious standard for in-hospital IV-pole and bed transport coupling. The unique

design provides 'automatic' attachment and release of IV poles from hospital beds as the bed is raised or lowered; minimizing handling before, during and after patient transit, and reducing the number of staff required during transfer. Patient and IV transfer is made safer, easier and more economic. The versatile design can be a stand-alone, portable device, or incorporated into bed and IV pole design to create new value-added versions of both products.

There is a potential global market for multiple units in any hospital worldwide. Time-motion studies indicate IV-pole to bed coupling devices can save thousands of dollars per unit and provide savings through return on investment of up to 350% in the first year of use.

A provisional patent application for the IV Hanger is fully owned by Northern Sydney Central Coast Area Health Service, Sydney, Australia.

Further information is available under a Confidential Disclosure Agreement from

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Previous Issues of the NSCCH OOC Newsletters can be viewed at

<http://www.officeofcommercialisation.com/site/pag33.php>

## **DO YOU THINK YOU HAVE AN INVENTION? OR DO YOU HAVE ANY QUESTIONS ABOUT RESEARCH COMMERCIALISATION - CONTACT THE OFFICE OF COMMERCIALISATION**

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The Office of Commercialisation is responsible for all IP owned by NSCCH – please refer to our website [www.officeofcommercialisation.com](http://www.officeofcommercialisation.com).

## The Importance of Early Consultation

Substantial expenditure will be required to bring your research to a stage where the satisfaction of seeing your work benefit patients occurs.

Commercial organisations with the ability to fund that expenditure must be able to see potential for a return on their investment. Almost invariably that potential is maximised, and hence the potential for bringing your research to the benefit of patients is maximised, if secure IP protection is in place.

The NSCCH Office of Commercialisation and our IP attorneys, Spruson&Ferguson Patent and Trade Mark Attorneys, are here to assist in securing that protection. In a recent Newsletter article we highlighted the importance of securing IP protection prior to public disclosure of an invention. There are other benefits to early consultation with the NSCCH OOC and IP attorneys. For example, we can assist you in identifying commercial possibilities, in ensuring good lab records keeping protocols, in reviewing results to assess patentability and even in offering suggestions on further research to more completely distinguish an invention from what is previously known. We encourage you to contact us at an early stage so we can work together to securely protect the IP hard won through your research.



## **INNOVATION IN GOVERNMENT SUMMIT 2008**

The Australian Institute for Commercialisation's inaugural *Innovation in Government Summit 2008* will provide a platform to facilitate the creation of collaboration and information sharing through innovation.

Aimed at government agencies, research organisations and industry, the Innovation in Government Summit provides an opportunity to network with counterparts who may be able to assist with strategies and innovative ideas in a range of areas including health services, shared services, emergency response and general service delivery. For Details visit

[http://www.ausicom.com/02\\_cal/details.asp?ID=289](http://www.ausicom.com/02_cal/details.asp?ID=289)

Details of all OOC Investment opportunities can be downloaded from

[http://www.officeofcommercialisation.com/dnl/OOC\\_investment\\_opportunities.pdf](http://www.officeofcommercialisation.com/dnl/OOC_investment_opportunities.pdf)

## **RESEARCHERS GUIDELINES - What must I do if I think I may have made an Invention?**

The NSCCH Office of Commercialisation can advise you what steps you need to take to protect your Intellectual Property (IP) and you should consult with them prior to publishing any details. The NSCCH OOC has put together some guidelines on 'What is intellectual property?' and 'What are intellectual property rights?' plus a table which outlines the various types of intellectual property. Specific advice should be sought on a case by case basis.

These guidelines can be downloaded from <http://www.officeofcommercialisation.com/site/msn22.php>.

## **BREAKING NEWS - 2008 IP CONFERENCE**



The 2<sup>nd</sup> Annual IP Management and Commercialisation for Hospitals Conference will be held at the Centenary Theatre at Royal North Shore Hospital in Sydney on Friday 16 May 2008. The Conference Organising Committee are finalising the program for release in early 2008.

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Contributions to the Office of Commercialisation NSCCHS Newsletter - We are happy to publish your contributions, articles, press releases or calls for collaboration. Email the Publisher Ms Lindy Ferris [lferris@officeofcommercialisation.com](mailto:lferris@officeofcommercialisation.com) or call 02 9926 8348.

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